

**This contract can now be accessed via NC E-Procurement @ Your Service.
Click [here](#) if you are a user of this system.**

204D Printer and Peripheral Components

Term Contract:	204D
Effective Date:	August 1, 2007 – June 30, 2012
Renewal Options:	None
Bid Document:	ITS-003373 Printer RFP
Addendum:	ITS-003373 Addendum
Administrator:	Debbie Patterson
Phone/Fax:	(919) 754-6619 / (919) 715-8549

Scope

This contract covers **Printers and Peripheral Components ONLY**.

This contract is a **Mandatory** Statewide TERM Contract for the use of **State Governmental Agencies** and is a **Convenience** Contract, not mandatory, for the use of **non-State Agencies**. Non-State Agencies presently include the **North Carolina University System** and its member campuses, **Instructional components of the Department of Public Instruction, Instructional components of the North Carolina Community College System**, as well as **Local** (municipal and county) **Governments**.

Bulk Purchasing Initiative

The State CIO has implemented a volume purchase initiative as authorized by Senate Bill 991, with the goal of achieving cost savings and procurement efficiencies. State Agencies must submit requisitions for printer purchases through the e-Procurement System to the Statewide IT Procurement Office. Non-State Agencies are encouraged to participate in this purchase, however participation is not mandatory.

The Bulk Purchasing Schedule and the Bulk Purchase Procedures will be posted on the following website: http://www.scio.state.nc.us/sit_Initiative_ITVolumePurchasing.asp.

Contract Information

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Section I - Manufacturer Brand/Pricing Discount

To obtain pricing go to NC E-Procurement @ Your Service.

CATEGORY	AWARDED VENDOR	Printer Discount (off List Price)	Maintenance Discount (off List Price)
Inkjet Printers	Brother International	35%	5%
	Dell Marketing L.P.	15%	5%
	Hewlett-Packard	25%	15%
	Lexmark International	30%	15%
	Ricoh Americas	5%	0%

CATEGORY	AWARDED VENDOR	Printer Discount (off List Price)	Maintenance Discount (off List Price)
Mono Laser Printers – Personal/Small Workgroup	Brother International Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	35% 15% 25% 20% 20% 15% 49% 25.9%	5% 5% 15% 15% 20% 6% 0% 5%
Mono Laser Printers – Medium Workgroup	Brother International Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	36.5% 15% 25% 23% 20% 20% 49% 25.9%	5% 5% 15% 15% 20% 3% 0% 5%
Mono Laser Printers – High Volume/Large Workgroup	Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	15% 25% 23% 20% 40% 49% 25.9%	5% 15% 15% 20% 6% 0% 5%
Color Laser Printers – Personal/Small Workgroup	Brother International Dell Marketing L.P. Hewlett-Packard Lexmark International Xerox	35% 15% 25% 23% 25.9%	5% 5% 15% 15% 5%
Color Laser Printers – Medium Workgroup Printers	Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	15% 25% 23% 20% 10% 49% 25.9%	5% 15% 15% 20% 5% 0% 5%

CATEGORY	AWARDED VENDOR	Printer Discount (off List Price)	Maintenance Discount (off List Price)
Color Laser Printers – High Volume/Large Workgroup -	Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	15% 25% 24% 20% 20% 49% 25.9%	5% 15% 15% 20% 5% 0% 5%
Dot Matrix/Impact Printers	Lexmark International OKI Data Americas	24% 20%	15% 20%
Wide/Large Format Printers	Hewlett-Packard Lexmark International Ricoh Americas	25% 23% 45%	15% 15% 5%
Peripherals	Brother International Dell Marketing L.P. Hewlett-Packard Lexmark International OKI Data Americas Ricoh Americas Sharp Electronics Xerox	15% 0% 25% 25% 15% 25% 49% 25.9%	5% N/A 15% 15% 20% 5% 0% N/A

Section II – Vendor Ordering Information

Orders will be issued directly to the respective contractor or to their designated direct authorized dealer(s) listed below. To obtain pricing or product information click on the below manufacturer name.

All known minority, women and disabled owned businesses, as well as disabled business enterprises and nonprofit work centers for the blind and severely disabled, including authorized dealers, will be identified as “HUB Vendor” after the vendor name. This is being done to recognize and encourage their use to the greatest extent permitted by law.

Manufacturer Brand	Vendor Order Information
<p>Brother International Corporation</p>	<p>DuraLine Imaging (Brother International State Contract 204D) 975-218 Walnut Street Cary, NC 27511 Fax: (919) 460-1677</p> <p>Fortress Systems International (FSI) (Brother International State Contract 204D) 3801 Rose Lake Drive Charlotte, NC 28217 Fax: (704) 927-6058</p> <p>KM Data, Inc. (HUB Vendor) (Brother Data State Contract 204D) 2424 Reliance Avenue Apex, NC 27539 Fax: (919) 387-3877</p> <p>Tiber Creek Consulting (HUB Vendor) (Brother International State Contract 204D) 10130 Mallard Creek Road, Suite 300 Charlotte, NC 28262 Fax: (704) 414-3801</p>
<p>Dell Marketing, L.P.</p>	<p>Dell Marketing, L.P. (Dell State Contract 204D) One Dell Way, Bldg. RR8 Round Rock, TX 78682 Fax: 877-246-7720</p>
<p><u>Hewlett-Packard Corporation</u> http://www.hp.com/buy/ncprinter</p>	<p>Hewlett-Packard (Hewlett-Packard State Contract 204D) ATTN: GEM Order Entry 10810 Farnham Drive Omaha, NE 68154 Fax: (800) 825-2329</p> <p><u>Hewlett-Packard Influencer Agent List</u> (list attached to above link)</p>

Manufacturer Brand	Vendor Order Information
<p>Hewlett-Packard Corporation (continued)</p>	<p><u>Hewlett-Packard 204D Resellers</u></p> <p>Alphanumeric Systems, Inc. (HUB Vendor) (HP State Contract 204D) 3801 Wake Forest Road Raleigh, NC 27609 Fax: (919) 872-1440</p> <p>Applied Data Technologies (HUB Vendor) (HP State Contract 204D) 8515 Crown Crescent Court Charlotte, N.C. 28227 Fax: (704) 847-3077</p> <p>CDW-G (HP State Contract 204D) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Fax: (847) 990-8035</p> <p>C2 Contractors, LLC (HUB Vendor) (HP State Contract 204D) 405 Banner Avenue Greensboro, NC 27401 Fax: (336) 379-9184</p> <p>ePlus Technology (HP State Contract 204D) 5710 Oleander Drive, Suite 100 Wilmington, NC 28403 Fax: (910) 332-3263</p> <p>GovConnection, Inc. (HP State Contract 204D) 732 Milford Road Merrimack, NH 03054-4631 Fax: (603) 683-2482</p> <p>Southern Computer Warehouse (HP State Contract 204D) 1395 South Marietta Parkway Building 300 – Suite 106 Marietta, GA 30067 Fax: (770) 579-8937</p> <p>Systel Business Equipment Co., Inc. (HP State Contract 204D) 2604 Ft. Bragg Road Fayetteville, NC 28303 Fax: (910) 483-2529</p>

Manufacturer Brand	Vendor Order Information
Hewlett-Packard Corporation (continued)	Canon Business Solutions - Tereck Inc. (HP State Contract 204D) 4319 S. Alston Avenue, Suite 101 Durham, NC 27713 Fax: (919) 361-5771
Lexmark	Lexmark International, Inc. (Lexmark State Contract 204D) 1152 Rothwood Way, Attn: Kristi Gleichauf Apex, NC 27502 Fax: (919) 387-7050 Carolina Imaging Products (HUB Vendor) (Lexmark State Contract 204D) 4210 Beechwood Drive Greensboro, NC 27410 Fax: (336) 299-8172 CDW-G (Lexmark State Contract 204D) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Fax: (847) 990-8035 Duffie's Copier Consultants LLC (Lexmark State Contract 204D) 671 Oak Street Suite 100 Forest City, NC 28043 Fax: (828) 248-1512 Fortress Systems Intl. (Lexmark State Contract 204D) 3801 Rose Lake Drive Charlotte, NC 28217 Fax: (704) 927-6058 KM Data, Inc. (HUB Vendor) (Lexmark Data State Contract 204D) 2424 Reliance Avenue Apex, NC 27539 Fax: (919) 387-3877 Milner Document Products, Inc. (Lexmark State Contract 204D) 3200 Gateway Centre Blvd. Suite 140 Morrisville, NC 27560 Fax: (919) 719-5980

Manufacturer Brand	Vendor Order Information
<p>Lexmark (continued)</p>	<p>Staples Contract & Commercial, Inc. (Lexmark State Contract 204D) 5600 77 Center Drive Suite 180 Charlotte, NC 28217 Fax: (877) 273-9943</p> <p>Strategic Printing Solutions, Inc. (Lexmark State Contract 204D) 362 Raleigh Street Holly Springs, NC 27540 Fax: (919) 567-3960</p>
<p><u>OKI Data Americas, Inc.</u></p>	<p>Alphanumeric Systems, Inc. (HUB Vendor) (OKI Data State Contract 204D) 3801 Wake Forest Road Raleigh, NC 27609 Fax: (919) 872-1440</p> <p>CDW-G (OKI Data State Contract 204D) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Fax: (847) 990-8035</p> <p>Dean's Office Machines, Inc. (MFP Elite Dealer) (OKI Data State Contract 204D) 1035 Winston St. Greensboro, NC 27405 Fax: (336) 379-7079</p> <p>DuraLine Imaging, Inc. (OKI Data State Contract 204D) 110 Commercial Blvd. Flat Rock, NC 28731 Fax: (828) 692-1311</p> <p>DuraLine Imaging, Inc. (OKI Data State Contract 204D) 975-218 Walnut Street Cary, NC 27511 Fax: (919) 460-1677</p> <p>EIS Data Systems, Inc. (OKI Data State Contract 204D) 2710 Exchange Drive Wilmington, NC 28405 Fax: (910) 452-2692</p>

Manufacturer Brand	Vendor Order Information
<p><u>OKI Data Americas, Inc.</u> (continued)</p>	<p>KM Data, Inc. (HUB Vendor) (MFP Elite Dealer) (OKI Data State Contract 204D) 2424 Reliance Avenue Apex, NC 27539 Fax: (919) 387-3877</p> <p>Office Value, Inc. (OKI Data State Contract 204D) 300 North Wilson Avenue Dunn, NC 28334 Fax: (910) 891-4085</p>
<p>Ricoh Americas Corporation</p>	<p>Ricoh Business Solutions (Ricoh State Contract 204D) 4100 Mendenhall Oaks Pkwy, Suite 150 High Point, NC 27265 Fax: (336) 885-3722</p> <p>Carolina Office (Wide Format Printers N/A) (Ricoh State Contract 204D) 1030 2nd Ave Northwest Hickory, NC 28603 Fax: (828) 327-4148</p> <p>CDW-G (Wide Format Printers N/A) (Ricoh State Contract 204D) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Fax: (847) 990-8035</p> <p>Charlotte Copy Data (Wide Format Printer N/A) (Ricoh State Contract 204D) 4404-A Stuart Andrew Blvd. Charlotte, NC 28217 Fax: (704) 672-3113</p> <p>COECO (Ricoh State Contract 204D) 205 E. Arlington Blvd. Greenville, NC 27858 Fax: (252) 321-3422</p> <p>Dove Data Products (Wide Format Printers N/A) (Ricoh State Contract 204D) P.O. Box 6106 Florence, SC 29502 Fax: (205) 620-2267</p> <p>Duncan-Parnell (Ricoh State Contract 204D) 900 S. McDowell Street Charlotte, NC 28204 Fax: (704) 333-7766</p>

Manufacturer Brand	Vendor Order Information
<p>Ricoh Americas Corporation (continued)</p>	<p>IKON Office Solutions (Inkjet Printers N/A) (Ricoh State Contract 204D) 2250 West Tyvola Road Charlotte, NC 28217 Fax: (704) 523-4143</p> <p>Systemel (Ricoh State Contract 204D) 2604 Fort Bragg Rd. Fayetteville, NC 28303 Fax: (910) 483-2486</p> <p>Canon Business Solutions - Tereck Inc. (Wide Format Printers N/A) (Ricoh State Contract 204D) 4319 S. Alston Avenue, Suite 101 Durham, NC 27713 Fax: (919) 361-5771</p>
<p>Sharp Electronics Corporation</p>	<p>Sharp Electronics Corporation (Sharp State Contract 204D) One Sharp Plaza, Box B Attn: Government Sales Mahwah, NJ 07430 Fax: (800) 245-2815</p>
<p>Xerox http://www.office.xerox.com/nc</p>	<p>Xerox Direct (Xerox State Contract 204D) 1654 Solution Center Chicago IL 60677 Fax: (480) 776-8665</p> <p>Accent Imaging (Xerox State Contract 204D) 8121 Brownleigh Drive Raleigh, NC 27617 Fax: (919) 783-0702</p> <p>Advanced Technical Support, Inc. (HUB Vendor) (Xerox State Contract 204D) 106 Pheasantwood Ct Suite 100 Morrisville, NC 27560 Fax (919) 462-1752</p> <p>Alphanumeric Systems, Inc. (HUB Vendor) (Xerox State Contract 204D) 3801 Wake Forest Road Raleigh, NC 27609 Fax: (919) 872-1440</p>

Manufacturer Brand	Vendor Order Information
<p>Xerox (continued)</p>	<p>Black Rock Technology Group (Xerox State Contract 204D) 430 S. White Street Wake Forest, NC 27587 Fax: (919) 400-4585</p> <p>CDW-G (Xerox State Contract 204D) 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Fax: (847) 990-8035</p> <p>DuraLine Imaging (Xerox State Contract 204D) 975-218 Walnut St. Cary, NC 27511 Fax: (800) 948-7215</p> <p>DuraLine Imaging (Xerox State Contract 204D) PO Box 1763 Flat Rock, NC 28731 Fax: (800) 669-0851</p> <p>ePlus Technology (Xerox State Contract 204D) 5710 Oleander Drive, Suite 100 Wilmington, NC 28403 Fax: (910) 332-3263</p> <p>KM Data, Inc. (HUB Vendor) (Xerox State Contract 204D) 2424 Reliance Avenue Apex, NC 27539 Fax: (919) 387-3877</p> <p>Premier Technology Group, LLC (HUB Vendor) (Xerox State Contract 204D) 2900-E S. I-85 Service Road Charlotte, NC 28208 Fax: (704) 391-9564</p>

Section III - Supplier Contact Information

Supplier	Contact Information
Accent Imaging	<u>Primary Representative for Govt. and Education</u> Angie Conklin aconklin@accentimaging.com Phone: (919) 782-3332
Advanced Technical Support, Inc.	<u>Primary Representative for Govt. and Education</u> Dave Lupien dave@atsnc.biz Phone: (919) 462-3000
Alphanumeric Systems (Raleigh)	<u>Local Primary Representatives</u> Brenda Mai (Inside Sales) bmai@alphanumeric.com Phone: (800) 638-6556 Kendall Ross (Outside Sales) kross@alphanumeric.com Phone: (800) 638-6556 <u>Local Representative for K-12 Sales</u> Rob Vanderberry rvanderberry@alphanumeric.com Phone: (800) 638-6556
Applied Data Technologies, Inc.	<u>Local Representative</u> Lisa Windle lisa.windle@applieddatatech.com Phone: (800) 267-1419 <u>Local Alternate Representative</u> Terri Barnes terri.barnes@applieddatatech.com Phone: (800) 267-1419
Black Rock Technology Group	<u>Local Primary Representative</u> John Giustiniani johng@brtg.com Phone: (919) 488-4598
Brother International Corporation	<u>Local Primary Representative</u> Jim Sharkey jim.sharkey@brother.com Phone: (908) 252-3089
Carolina Imaging Products	<u>Local Primary Representative for Govt. and Education Sales</u> Chris Presnell (Inside Sales) chrisp@imagingproducts.net Phone: (800) 579-1189

Supplier	Contact Information
Carolina Imaging Products (continued)	<u>Local Primary Representative for Govt. and Education Sales</u> Rex Knight (Outside Sales) rexk@imagingproducts.net Phone: (800) 579-1189
Carolina Office	<u>Local Primary Representative</u> Powell Logan klogan11@earthlink.net Phone: (828) 322-6190
CDW Government, Inc.	<u>Local Primary Representatives</u> Nicole Tuzzolino (Inside Sales) nicotuz@cdw.com Phone: (866) 850-5223 Joe Barese (Inside Sales) josebar@cdwg.com Phone: (866) 819-6497 Lisa Cohen (Outside Sales) lisacoh@cdwg.com Phone: (866) 668-2394, option 2 <u>Local Representative for K-12</u> Isaac Price isaac.price@cdwg.com Phone: (866) 858-2394, option 2 <u>Local Representative for Higher Education</u> Matt Fielding Russell mattrus@cdwg.com Phone: (919) 491-2991
Charlotte Copy Data	<u>Local Primary Representatives for Govt. and Education</u> Jimmy Allen jallen@triadbusinesssolutions.com Phone: (704) 523-3333
COECO (for Ricoh Americas printers)	<u>Local Primary Representative for Govt. and Education</u> Ken Stallings kstallings@coeco.com Phone: (252) 321-2400
C2 Contractors, LLC	<u>Local Primary Representatives for State and Local Govt.</u> Ursula Williams (Inside Sales) ursula@c2contractorsllc.com Phone: (336) 379-8806 Cornelious "CC" Lamberth (Outside Sales) cc@c2contractorsllc.com Phone: (336) 379-8806

Supplier	Contact Information
C2 Contractors, LLC (continued)	<p><u>Local Primary Representatives for K-12 and Higher Education</u> Ursula Williams (Inside Sales) ursula@c2contractorsllc.com Phone: (336) 379-8806</p> <p>Ian Lamberth (Outside Sales) ian@c2contractorsllc.com Phone: (336) 379-8806</p>
Dean's Office Machines, Inc.	<p><u>Local Primary Representative for Govt. and Education</u> Steve Cobb steve.cobb@deansom.com Phone: (800) 273-3267</p>
Dell Marketing	<p><u>Local Primary Representative</u> Mike Allard michael_allard@dell.com Phone: (919) 607-9357</p>
Dove Data Products	<p><u>Local Primary Representatives for Govt. and Education</u> Frank Griffith fgriffith@dovedata.com Phone: (205) 422-1603</p> <p>Trevor Kinard tkinard@dovedata.com Phone: (800) 968-6925</p>
Duffie's Copier Consultants, LLC	<p><u>Local Primary Representative for Govt. and Education</u> Denise Jenkins (Insides Sales) bumbargersdj@yahoo.com Phone: (828) 245-5116</p> <p><u>Local Primary Representative for Govt. and Education</u> Duffie Sams bumbargr@nctv.com Phone: (828) 429-2598</p>
Duncan-Parnell	<p><u>Local Primary Representative for Govt. and Education</u> Toby Funderburke tobyf@duncan-parnell.com Phone: (804) 608-8300</p>
DuraLine Imaging (Cary)	<p><u>Local Primary Representative (State & Local Govt. and Education)</u> Darrell Stepp (Inside Sales) dlstepp@duralineimaging.com Phone: (800) 241-9253</p>
DuraLine Imaging (Flat Rock)	<p><u>Local Primary Representative (State & Local Govt. and Education)</u> Will Wick will@duralineimaging.com Phone: (800) 982-3872</p>

Supplier	Contact Information
EIS Data Systems, Inc.	<u>Local Primary Representative (State & Local Govt. and Education)</u> Matt Lang matt@eisdata.com Phone: (800) 374-2692
ePlus (Charlotte)	<u>Local Primary Representatives</u> DJ Valeri rblake@eplus.com Phone: (704) 969-1622
ePlus (Raleigh)	<u>Local Primary Representatives</u> Nan Spainhour jbryan@eplus.com Phone: (910) 332-3201
ePlus (Wilmington)	<u>Local Primary Representatives</u> Kelly Manning (Inside Sales) kmanning@eplus.com Phone: (800) 313-3373, Ext. 3203 Matt Morrell (Outside Sales and K-12 Sales) mmorrell@eplus.com Phone: (919) 767-2963 Kim Sampson (Outside Sales) ksampson@eplus.com Phone: (800) 313-3373
Fortress Systems Intl.	<u>Local Primary Representatives for State and Local Govt.</u> Frank Bowden (Inside Sales) frank@fsiinc.com Phone: (800) 437-3920 Jacque Stubbs (Outside Sales) jacque@fsiinc.com Phone: (800) 437-3920 <u>Local Representative for Education Sales</u> Eric Krueger eric@fsiinc.com Phone: (800) 437-3920
GovConnection, Inc.	<u>Local Primary Representatives</u> Terry Lahiff (Inside Sales) tlahiff@govconnection.com Phone: (800) 800-0019, Ext. 75033 Dave Etheridge (Outside Sales) detheridge@govconnection.com Phone: (800) 800-0019, Ext. 33143

Supplier	Contact Information
GovConnection, Inc. (continued)	<u>Local Representative for K-12 Sales</u> Rick Gay rgay@govconnection.com Phone: (800) 800-0019
Hewlett-Packard	<u>Local Primary Representatives – Govt. and Education</u> Preston Feery (Inside Sales) preston.p.feery@hp.com Phone: (800) 277-8988, Ext 7723147 Stefanie Perry (NC Account Manager) stefanie.l.perry@hp.com Phone: (877) 383-4777
IKON Office Solutions	<u>Local Primary Representative for Govt. and Education</u> Ken Roache kroache@ikon.com Phone: (704) 227-7700
KM Data, Inc.	<u>Local Primary Representative for Govt. and Education</u> Mark Rudolph rudolph@kmdata.com Phone: (800) 310-0522
Lexmark	<u>Local Primary Representative for Govt. and Education</u> Kristi Gleichauf kristig@lexmark.com Phone: (919) 387-7900
Milner Document Products, Inc.	<u>Local Primary Representative for Govt. and Education</u> Noel Tucker (Outside Sales) ntucker@milner.com Phone: (800) 662-7213
Office Value, Inc.	<u>Local Primary Representative for Govt.</u> Sarah Spell (Inside Sales) service@officevalue.com Phone: (800) 826-6351 Local Primary Representative for Govt. and Education Tony West (Outside Sales) tonyw@officevalue.com Phone: (800) 826-6351
OKI Data Americas Inc.	<u>Local Primary Representative for Govt. and Education</u> Russell Lamoy russell.lamoy@okidata.com Phone: (843) 861-5517
Premier Technology Group, LLC	<u>Local Primary Representative for Govt. and Education</u> Philip Woerner philip@premiertechgroup.com Phone: (800) 968-8979

Supplier	Contact Information
ProSys	<u>Local Primary Representatives for Govt. and Education</u> Gary Stinson (Inside Sales) gstinson@prosysis.com Phone: (800) 863-9778 Betsy Boone (Outside Sales) bboone@prosysis.com Phone: (800) 863-9778
Ricoh Americas Corporation (Manufacturer Contact)	<u>Local Primary Representative for Govt. and Education</u> Steve Nordheim steve.nordheim@ricoh-usa.com Phone: (973) 882-2177
Ricoh Business Solutions (Ordering Contact)	<u>Local Primary Representative for Govt. and Education</u> Jarrod McCarthy Jarrod.mccarthy@ricoh-usa.com Phone: (800) 722-5075
Sharp Electronics Corporation	<u>Local Primary Representative for Govt. and Education</u> Christine Bush bushc@sharpsec.com Phone: (804) 519-3703
Southern Computer Warehouse	<u>Local Primary Representatives</u> Russell Cooper (Inside Sales for Govt. and Education) russell.cooper@scw.com Phone: (877) 468-6729, Ext. 233 Starr Brown (Outside Sales) starr.brown@scw.com Phone: (877) 468-6729, Ext. 223
Staples Contract & Commercial, Inc.	<u>Local Primary Representatives for Govt. and Education</u> Richard Cantwell richard.cantwell@staples.com Phone: (800) 477-1321
Strategic Printing Solutions, Inc.	<u>Local Primary Representatives for Govt</u> Emily Harding (Inside Sales) eharding@ssystem.net Phone: (919) 567-0202, Ext. 17 Jon Douros (Outside Sales) jdouros@ssystem.net Phone: (919) 567-0202, Ext. 15 <u>Local Primary Representatives for Education</u> Rich Vena rvena@ssystem.net Phone: (910) 509-9360

Supplier	Contact Information
Systel	<p><u>Local Primary Representatives for Govt. and Education</u> Ryan C. Aul ryanaul@systeloa.com Phone: (910) 321-7700</p> <p>Bill Stone bstone@systeloa.com Phone: (919) 876.8522</p>
Canon Business Solutions - Tereck Inc.	<p><u>Local Primary Representative</u> Nancy Stroud (Inside Sales for Govt. and Education) nstroud@solutions.canon.com Phone: (888) 484-9270</p> <p><u>Local Alternate Representative</u> Jeff Van Tiem jvantiem@solutions.canon.com Phone: (888) 484-9270</p>
Tiber Creek Consulting	<p><u>Local Primary Representative</u> Sheila Sentelle (Inside Sales for Govt and Education) sheila.sentelle@tibercreek.com Phone: (828) 342-2488</p> <p><u>Local Alternate Representative</u> David Lloyd (Outside Sales for Govt. and Education) David.lloyd@tibercreek.com Phone: (828) 342-2488</p>
Xerox Direct	<p><u>Local Primary Representative for Govt. and Education</u> Adrienne Ambrose aambrose@xeroxdirect.com Phone: (480) 446-1648</p>

Abnormal Quantity

Any requirement that exceeds \$75,000 must be forwarded to the Statewide IT Procurement Office for approval. The Statewide IT Procurement Office, and in consultation with the using agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at current pricing with current Vendor(s)
2. Additional discounts from current pricing level may be negotiated with current Vendor(s) or approved authorized dealers
3. A separate Invitation for Bids may be issued for the requirement

Transportation Charges

FOB - Destination

Freight, handling and distribution charges are included in the price of each item.

Delivery

Vendor will complete delivery within **thirty (30) consecutive calendar days** after receipt of purchase order.

Return of Merchandise

Merchandise may be returned **thirty (30) days** from date of delivery without penalty.

After 30 days from date of delivery contact contract holder for restocking fee.

Warranty

The Vendor warrants to the State that all equipment furnished, including warranty replacement items, will be new, of good material and workmanship. Contact Vendor for warranty information on specific printer models.

Extended Maintenance Options

Contact Vendor or view E-Procurement catalogs for extended maintenance options and costs.

Taxes

Prices do not include North Carolina sales or use taxes.

Value-Added Services

Contract related value-added services may be provided (i.e. training, installation, etc.)

Toner Cartridges

New toner cartridges and printer supplies may only be ordered with the initial purchase of the printer. This contract does not include recycled toner cartridges. Recycled toner cartridges are available on contract 207A <http://www.doa.state.nc.us/PandC/207a.pdf>.

Amendments

August 7, 2007 – Updated Vendor Contact Information
August 17, 2007 – Updated Vendor Contact Information
August 29, 2007 – Updated Vendor Contact Information
September 17, 2007 – Updated Vendor Contact Information
October 16, 2007 – Updated Vendor Contact Information
October 31, 2007 – Updated Vendor Contact Information
November 6, 2007 – Updated Vendor Contact Information
November 19, 2007 – Updated Vendor Contact Information
December 4, 2007 – Updated Vendor Contact Information
January 31, 2008 – Updated Vendor Contact Information
February 5, 2008 – Updated Vendor Contact Information
February 12, 2008 – Updated Vendor Contact Information
April 3, 2008 – Updated Vendor Contact Information
April 18, 2008 – Updated Vendor Contact Information
May 29, 2008 – Removed HP Reseller
July 3, 2008 – Removed Xerox Reseller and Added new Reseller
July 31, 2008 – Contract Extension
September 5, 2008 – Updated Vendor Contact Information
September 23, 2008 – Added HP Reseller
October 23, 2008 – Removed Xerox Reseller and Added new Reseller
October 27, 2008 – Added Lexmark as new Reseller
December 23, 2008 – Removed Voyss as HP reseller and added Systel.
January 5, 2009 – Removed Choice I.T. Computers and Prosys as OKI Data Resellers
January 13, 2009 – Added COECO Office Systems as Lexmark Reseller
January 15, 2009 – Added Duncan-Parnell as Ricoh Reseller
January 28, 2009 – Removed Pomeroy and added Xerox Direct as reseller
February 2, 2009 – Removed Computer Service Partners as Lexmark reseller
March 6, 2009 – Removed Carolina Office Systems as Xerox reseller; added DuraLine Imaging, Inc. (Cary) as OKI Data reseller
March 12, 2009 – Added Lenovo as Lexmark reseller
March 26, 2009 – Added CDW-G as OKI Data reseller
April 14, 2009 – Removed Tereck Office Solutions as Lexmark reseller
May 2, 2009 – Updated Vendor Contact Information
July 31, 2009 – Contract Extension. Removed Konica Minolta, Kyocera Mita, and Visara International as manufacturers; Removed Pomeroy as a Lexmark and Oki Data Reseller; Removed Lenovo as a Lexmark Reseller.
August 3, 2009 – Updated CoMor's address. Added Tiber Creek Consulting and Fortress Systems Intl. as Brother Resellers.
August 19, 2009 – Updated Virtucom's contact information. Updated CDWG contact information.
October 19, 2009 – Updated contact information for Advanced Technical Support, Inc. and Duke Computer Store. Removed Accent Imaging, Inc. as Xerox reseller. Added Data Network Solutions as Xerox Reseller.
October 28, 2009 – Updated HP sales contact information.
December 16, 2009 – Added Business Data Solutions, Inc. and Office Value, Inc. as Oki Data Resellers.
January 4, 2010 – Changed CoMor Communications name to C2 Contractors, LLC
February 10, 2010 – Removed Parker-Lowe Associates as a Lexmark Reseller
February 25, 2010 – Updated Dell Contact Information; Updated HP Contact Information
March 10, 2010 – Updated GovConnection Contact Information
June 15, 2010 – Updated Tereck name and Contact Information
July 13, 2010 – Added Duffie's Copier Consultants, Carolina Imaging Products, and Staples Contract & Commercial as Lexmark Resellers.
July 27, 2010 – Removed Business Data Solutions, Inc. as Oki Data resellers. Contract Extension. Updated C2 Contractors Contact Information. Updated CDWG Contact Information.

September 22, 2010 – Removed E-Plus Inc. as Xerox Reseller. Added Accent Imaging as Xerox Reseller.

October 19, 2010 – Updated SCW Address info. and CDWG contact info.

November 30, 2010 – Contract Extension. Updated Xerox Direct Contact Information. Updated Staples Contact Information.

February 18, 2011 – Removed Duke Computer Store as Xerox Reseller.

February 28, 2011 – Added E-Plus as Xerox Reseller.

March 24, 2011 – Removed Virtucom as a Lexmark Reseller.

May 2, 2011 – Added Milner Document Products, Inc. as a Lexmark Reseller. Updated Florida Micro contact information.

May 6, 2011 – Added Strategic Printing Solutions, Inc. as a Lexmark Reseller.

May 26, 2011 – Updated Sharp Contact Info. and Ordering Address.

June 3, 2011 – Added KM Data as Brother Reseller. Updated Sharp Contact Info.

June 30, 2011 – Contract Extension

July 11, 2011 – Updated HP Inside Sales Contact Information.

October 20, 2011 – Updated Florida Micro's Contact Information.

November 16, 2011 – Removed Florida Micro as Lexmark Reseller. Added KM Data as Lexmark Reseller.

December 8, 2011 – Updated Alphanumeric Contact Information.

December 28, 2011 – Contract Extension. Updated Reseller Contact Information for Canon Business Solutions, C2 Contractors, ePlus Technology, GovConnection, Oki Data, Sharp, and Xerox. Removed COECO as a Lexmark Reseller. Removed Dove Data Products, Inc. and Canon Business Solutions as Oki Data Resellers.

January 24, 2012 – Removed Data Network Solutions and Florida Micro as Xerox Resellers. Added Black Rock Technology Group and KM Data, Inc. as Xerox Resellers.