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204K - NORTEL LAYER 2 LAN SWITCHES

Contract Number:	204K
Effective Date:	July 20, 2009 through July 19, 2012 No remaining renewal options.
Contract Administrator:	Joni Robbins Joni.robbs@nc.gov
Phone/Fax:	(919) 754-6683 Fax: (919) 715-8549
ITS Bid No.:	ITS-004420-R

Scope

The scope of this contract is limited to the State's normal requirements for Nortel Layer 2 LAN Switches.

This contract is a **Convenience Contract**, but not mandatory, for the use of **State Government Agencies** (and/or portions thereof) and non-State Agencies including, but not limited to, those entities with representation on the Information Resources Management Commission. Such entities presently include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the Department of Community Colleges, as well as local (municipal and county) governments

Agencies with the need to acquire equipment not covered by this contract are required to follow the established Purchasing procedures of the Office of Information Technology Services (ITS).

Pricing/Product Information

This contract includes the following Nortel Product Line Items ONLY:

- Ethernet Switch 425 **52.00%** off List for Product Line
- Ethernet Switch 470 **52.00%** off List for Product Line
- Ethernet Switch 1600 **51.25%** off List for Product Line
- Ethernet Switch 2500 **52.25%** off List for Product Line
- Ethernet Switch 3500 **52.00%** off List for Product Line
- Ethernet Switch 4500 **52.25%** off List for Product Line
- Ethernet Switch 5500 **52.00%** off List for Product Line
- Ethernet Switch 5600 **52.00%** off List for Product Line
- Ethernet Switch 8300 **51.25%** off List for Product Line
- Ethernet Switch 8600 **51.25%** off List for Product Line

17.25% off List for Maintenance. This contract may be used to purchase maintenance for previously purchased Nortel Layer 2 LAN Switches for above Nortel Product line items. If maintenance purchase exceeds \$5,000.00 the request must be pre-approved by Statewide IT Procurement prior to purchase.

All items covered by this contract are listed in the e-procurement catalog.

Vendor Contact Information

CenturyLink
Brian Watson
14111 Capital Blvd.
Wake Forest, NC 27587

Office: 919-554-7140
FAX: 919-554-7344/866-233-2667
email: Brian.d.watson@embarq.com

Minimum Orders

There is no minimum order on this contract.

Abnormal Quantity

There is no abnormal quantity amount on this contract. The State does reserve the right; however, to negotiate lower than contract pricing on items purchase from this contract.

Transportation Charges

Goods will be delivered to agency locations within the State of North Carolina **FOB Destination**. Freight, handling, charges for pallets, charges for special shipping requirements, and distribution charges shall be included in the total price of each item.

Delivery

The delivery of merchandise ordered must be delivered and installed if applicable within 30 days after receipt of purchase order.

Taxes

Prices shown do not include North Carolina sales or use taxes.

Service

Vendor should utilize best efforts to resolve service problems in a timely fashion through the use of acceptable servicing methods; to include but not limited to, verbal problem analysis and remote diagnostics. This service/warranty requirement does not impose any additional duty on the State to make other than normal and good faith problem resolution efforts or expenditures of time.

In the event that a product needs to be shipped out for repair or replacement, the Vendor will provide a shipping container (if required) and shipping instructions.

Warranty

The Vendor warrants that all products furnished in response to this RFP will be newly manufactured, of good material and workmanship, free of defects, and covered by the manufacturer's standard warranty for hardware and software for the product type. Warranty shall include replacement of defective products at no additional charge to the State for the term of the warranty. Offers shall not include used products, refurbished products, re-manufactured, or end-of-life products.

Ordering

Orders will be placed throughout the contract period on an as-needed basis for the quantity required at the time, and will be issued directly to the respective Vendor or their designated suppliers/authorized dealers.

Vendors are required, upon request, to provide the user with catalogs, descriptive literature and/or web sites, current net prices. This information is to be provided to the ordering agency within two (2) business days of the request. Such information shall be provided at no charge.

Professional and Managed Services

Professional and Managed Services are available on this contract as indicated below:

Installation Services	First Unit/Site	Additional Unit/Site
Nortel Ethernet Routing Switch 425 Series	\$1,929.00	\$250.00
Nortel Ethernet Routing Switch 470 Series	\$1,929.00	\$250.00
Nortel Ethernet Routing Switch 1600 Series	\$3,991.00	\$1,771.00
Nortel Ethernet Routing Switch 2500 Series	\$1,929.00	\$250.00
Nortel Ethernet Routing Switch 3500 Series	\$1,929.00	\$250.00
Nortel Ethernet Routing Switch 4500 Series	\$1,929.00	\$725.00
Nortel Ethernet Routing Switch 5500 Series	\$1,929.00	\$725.00
Nortel Ethernet Routing Switch 5600 Series	\$1,929.00	\$725.00
Nortel Ethernet Routing Switch 8300 Series	\$3,859.00	\$1,647.00
Nortel Ethernet Routing Switch 8600 Series	\$4,078.00	\$1,858.00

Managed Services	First Unit/Site	Additional Unit/Site
Nortel Ethernet Routing Switch 425 Series	\$1,587.00	\$793.00
Nortel Ethernet Routing Switch 470 Series	\$1,587.00	\$793.00
Nortel Ethernet Routing Switch 1600 Series	\$1,360.00	\$680.00
Nortel Ethernet Routing Switch 2500 Series	\$1,360.00	\$680.00
Nortel Ethernet Routing Switch 3500 Series	\$1,497.00	\$748.00
Nortel Ethernet Routing Switch 4500 Series	\$1,578.00	\$789.00

Nortel Ethernet Routing Switch 5500 Series	\$1,578.00	\$789.00
Nortel Ethernet Routing Switch 5600 Series	\$1,578.00	\$789.00
Nortel Ethernet Routing Switch 8300 Series	\$1,904.00	\$952.00
Nortel Ethernet Routing Switch 8600 Series	\$1,904.00	\$952.00
Startup Fee Per Network	\$13,333.00	N/A

Managed Services	Rate for Soft MAC	Rate for Hard MAC
MAC 50 Hours	\$7,500.00	\$7,500.00
MAC 100 Hours	\$15,000.00	\$15,000.00

Technician Services	Rate per Hour/Nortel
Level 1 Technician	\$92.53
Level 2 Technician	\$150.22
Level 3 Technician	\$181.23