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208M – Endpoint Security Software Products

Contract Number:	208M
Effective Date:	August 16, 2010 through August 15, 2013
Renewal Options	Two 1-year renewal options
Bid Document:	IFB ITS-004830
Administrator:	Debbie Patterson
Phone/Fax:	919-754-6619
Fax:	919-715-8549

Scope

This contract is for Endpoint Security Software Products which includes Anti-Virus/Malware/Adware Components, Encryption Components, or a Full Endpoint Product Suite (both AV/Malware/Adware and Encryption) available from two manufacturers - McAfee and Symantec.

This is a **MANDATORY Statewide Term Contract** for the use of **State Governmental Agencies** and is a **Convenience** Contract, not mandatory, for the use of **non-State Agencies**. Non-state Agencies presently include the **North Carolina University System** and its member campuses, **Instructional components of the Department of Public Instruction, Instructional components of the Department of Community Colleges**, as well as **Local** (Municipal and County) **Governments**.

State Agencies with the need to acquire software licenses not covered by this contract are required to follow the established purchasing procedures of the Office of Information Technology Services (ITS).

Ordering and Vendor Contact Information

SHI International Corp. is the sole awarded reseller for both the McAfee and Symantec Software Solutions offered under this contract.

Vendor	
SHI International Corp. (SHI)	<u>Send Orders To:</u> SHI International Corp. (SHI) – HUB Vendor (State Contract 208M) 33 Knightsbridge Road Piscataway, NJ 08854-3925 Fax: 800-211-7954

Vendor	
SHI International Corp. (SHI) (continued)	<u>Local Primary Representatives for Govt. and Education</u> Ralph Parmenter and Caroline Rex (Inside Sales) carolinateam@shi.com Phone: 800-211-0831 Fax: 800-211-7954 Christine Weiner (Outside Sales) christine_weiner@shi.com Phone: 888-698-2342 Fax: 919-573-0828

Endpoint Security Software and Pricing (Prices are per licenses)

AV/MALWARE/ADWARE Components		Price Per Laptop/Desktop/Workstation/Server
<u>Manufacturer:</u> McAfee <u>Product:</u> Total Protection for Endpoint - Essential	License and Year 1 Maintenance	\$2.83
	Year 2 Maintenance	\$2.45
	Year 3 Maintenance	\$2.45
<u>Manufacturer:</u> Symantec <u>Product:</u> Endpoint Protection	License and Year 1 Maintenance	\$2.75
	Year 2 Maintenance	\$2.58
	Year 3 Maintenance	\$2.58

ENCRYPTION Components		Price Per Laptop/Desktop/Workstation/Server
<u>Manufacturer:</u> McAfee <u>Product:</u> Total Protection for Data	License and Year 1 Maintenance	\$6.50
	Year 2 Maintenance	\$4.32
	Year 3 Maintenance	\$4.32
<u>Manufacturer:</u> Symantec <u>Product:</u> Endpoint Encryption	License and Year 1 Maintenance	\$5.04
	Year 2 Maintenance	\$1.72
	Year 3 Maintenance	\$1.72

FULL PRODUCT SUITE (includes AV/Malware/Adware and Encryption)		Price Per Laptop/Desktop/Workstation/Server
<u>Manufacturer:</u> McAfee <u>Product:</u> Total Protection for Endpoint Essential + Total Protection for Data	License and Year 1 Maintenance	\$9.33
	Year 2 Maintenance	\$6.77
	Year 3 Maintenance	\$6.77
<u>Manufacturer:</u> Symantec <u>Product:</u> Endpoint Protection + Endpoint Encryption	License and Year 1 Maintenance	\$7.79
	Year 2 Maintenance	\$4.30
	Year 3 Maintenance	\$4.30

Physical media is available upon request only and not automatically included.

NOTE: Copies of the physical media must be ordered as a separate line item on your purchase order.

MOBILE DATA ENCRYPTION PROTECTION Components		Price Per Laptop/Desktop/Workstation/Server
Manufacturer: McAfee Product: Total Protection for Data**	License and Year 1 Maintenance	\$6.50
	Year 2 Maintenance	\$4.32
	Year 3 Maintenance	\$4.32
** McAfee recommends the use of the Total Protection for Data product for mobile devices. A separate license is required for each mobile device.		
Manufacturer: Symantec Product: Mobile Security Suite	License and Year 1 Maintenance	\$3.64
	Year 2 Maintenance	\$3.64
	Year 3 Maintenance	\$3.64

Abnormal Quantity

Any requirement that exceeds \$75,000 must be forwarded to the Statewide Procurement Office for approval. The Statewide IT Procurement Office, in consultation with the using Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at the current level of pricing with the current contract Vendor(s).
2. Additional discounts from the current level of pricing may be negotiated with the current contract Vendor(s).
3. A separate Invitation for Bids may be issued for the requirement.

Transportation Charges

FOB – Destination

Freight, handling and distribution charges shall be included in the total price of each item listed.

Delivery

The Vendor(s) will complete delivery within three (3) consecutive calendar days after receipt of a Purchase Order.

The end user also has the option of online delivery of just the software (no media) from [the](#) applicable manufacturer either www.mcafee.com or www.symantec.com. Downloads will be available within one business day after receipt of a Purchase Order. The Vendor will notify the end user via Telephone or E-Mail with instructions how to download the product online.

Warranty

The warranty provisions of the State of North Carolina McAfee Master License and Maintenance Agreement and the State of North Carolina Symantec Master License Agreement apply.

[State of NC McAfee Master License and Maintenance Agreement](#)
[State of NC Symantec Master License Agreement](#)

Taxes

Prices do not include North Carolina sales or use taxes.

Value-Added Services

Additional value-added services may be provided under this contract including implementation, training, support, and consulting services. Professional Services are available from SHI International Corporation at a rate of **\$250 per hour** (including travel expenses). The terms and conditions of State Term Contract 208M shall govern any of the aforementioned Value-Added Services.

Return of Merchandise

There will be no restocking fee for software that is returned within thirty (30) days of delivery that has not been opened. Software returned beyond the 30 day period is subject to the manufacturer's return policy and any applicable restocking fee.

Amendments:

September 27, 2010 – McAfee product update for AV/Malware Component. Anti-Spyware Enterprise + Active Virus Scan replaced w/updated version – Total Protection for Endpoint Essential.
April 5, 2011 – Updated McAfee Full Product Suite Pricing.